POWERING THE REGIONS
ENTERPRISE IRELAND REGIONAL PLAN

BUILD SCALE
EXPAND REACH
DELIVER GLOBAL AMBITION

#GlobalAmbition
As we near full employment it is crucial that we take an ‘All of Ireland’ approach to deliver economic growth in every county in Ireland. Government initiatives including Project Ireland 2040, Future Jobs Ireland and the Regional Enterprise Plans provide the impetus to drive optimal regional growth by creating the right conditions for enterprises to emerge and thrive. Ireland’s future economic performance will depend on all regions reaching their full potential. It is also essential that our citizens can enjoy job security and a quality life-work balance in every corner of the country.

The Future Jobs Ireland framework will ensure that we sustain and grow our jobs through initiatives that will see our companies embrace innovation and technological change and will drive productivity and resilience in the face of future challenges. Aligned with the Future Jobs Ireland Agenda, the nine Regional Enterprise Plans provide the context for our enterprise development agencies to deliver new initiatives to ensure our enterprise base can sustain growth and scale.

This Enterprise Ireland “Powering the Regions” plan, within the context of its “Build Scale, Expand Reach 2017-2020” corporate strategy, sees Enterprise Ireland drive and support

Driving balanced regional development is a core goal of Enterprise Ireland. Our corporate strategy, Build Scale, Expand Reach 2017-2020 places the regions at the centre of economic growth for Ireland. The strategy sets ambitious targets to sustain 200,000 existing jobs and to create 60,000 new jobs nationwide by the end of 2020.

Powering the Regions is Enterprise Ireland’s response to recent Government Regional Initiatives including the Future Jobs Ireland framework, the Regional Assemblies, Regional Enterprise Plans and Project Ireland 2040. It provides an overarching national plan underpinned by nine regional specific plans to drive scale and expand reach of our indigenous enterprise. It is a plan with six new national initiatives which will futureproof our regions through enhanced productivity and resilience, drive new entrepreneurship, develop urban centres of growth, support the expansion of scaling companies into our regions and attract food foreign direct investment. Working in partnership with regional stakeholders it will see Enterprise Ireland maximize its investment through the Regional Enterprise Development Fund to strengthen regional infrastructure and drive the growth of businesses across Ireland.

The successful implementation of the plan will underpin the national strategies and deliver stronger regional enterprises, that provide sustainable employment opportunities and local prosperity as well as making an even greater contribution to Ireland’s economic growth and international impact. The aim is to futureproof jobs and to expand the reach of Irish-owned companies with global ambition, based in every county and region in Ireland.

Julie Sinnamon
CEO, Enterprise Ireland

Heather Humphreys
Minister for Business, Enterprise and Innovation
ENTERPRISE IRELAND RESPONSE POWERING THE REGIONS

- Exports: €26bn p.a. +€5bn, 67% outside UK
- Jobs: +60,000 new jobs created, sustain 200,000 existing jobs
- New R&D: €1.25bn p.a., +50% in R&D spend
- Spend in Economy: €27bn p.a., +€4bn
- PROJECT IRELAND 2040
- EI CORPORATE STRATEGY 2017-2020
- FUTURE JOBS IRELAND 2019-2025
- REGIONAL ENTERPRISE PLANS 2019-2020

- Embracing innovation and technological change
- Improving SME productivity
- Enhancing skills and developing and attracting talent
- Increasing participation in the labour force
- Transitioning to a low carbon economy

9 regional plans

ACTION
REGIONAL STAKEHOLDERS
COLLABORATION
RESOURCES

Supporting the growth of Irish companies in Ireland
POWERING THE REGIONS

**Vision**

All regions growing optimally, based on their innate and unique strengths and capabilities.

All regions sustaining and creating regional jobs.

All regions maximising their individual contribution to economic growth and national prosperity.

- **Midlands**
  - Westmeath, Longford, Offaly, Laois
- **Mid-East**
  - Kildare, Wicklow, Meath
- **Mid-West**
  - Kerry, Limerick, Tipperary, Clare
- **South East**
  - Wexford, Carlow, Kilkenny, Waterford
- **South**
  - Cork
- **Dublin**
- **West**
  - Galway, Mayo, Roscommon
- **North-East**
  - Cavan, Monaghan, Louth,
- **North-West**
  - Donegal, Sligo, Leitrim

**Ambitions**

- **Maximise the growth of Enterprise Ireland clients**
- **Strengthen regional infrastructure to maximise future growth of Irish enterprise in the regions**
- **Support entrepreneurship in all regions**
- **Work in collaboration to deliver regional growth**
Maximise growth of Enterprise Ireland clients in the regions

Strengthen regional infrastructure to maximise future growth of Irish enterprise in the regions

Support entrepreneurship in all regions

Work in collaboration to deliver regional growth

**PRODUCTIVITY & RESILIENCE**
- Drive a 30% increase in client companies’ uptake of Enterprise Ireland’s strategic supports including: Innovation, Market Diversification, Competitiveness & Environmental Aid.
- Build productivity and resilience helping companies to optimise growth opportunities and expand international reach.

**ENTREPRENEURSHIP**
- Collaborate with the Local Enterprise Offices (LEOs) to grow microenterprise in every county in Ireland.
- Invest in and develop ambitious High Potential Start-Ups (HPSUs) in every region.
- Further develop Enterprise Ireland’s Female Entrepreneurship Strategy.

**CITIES & RURAL-URBAN DRIVERS**
- Develop an action plan to optimise enterprise growth in our cities, rural and urban centres. Work in partnership with Local Authorities, Chambers Ireland, Atlantic Economic Corridor and the Western Development Commission to deliver innovation districts and new technology clusters. Work with LEOs to deliver 20% more start-ups.

**CO-WORKING**
- Launch the new #Worksmart-challenge supporting 10,000 co-working and incubation spaces in regional locations.

**SECOND SITES**
- Implement a new initiative to support 40 second site locations by Irish companies in the regions.

**FOOD FDI**
- Deliver a collaborative strategy to deliver food foreign direct investment (FDI) in regional locations.
- Develop compelling value propositions for each region as destinations for food FDI.
POWERING THE REGIONS

**INISHOWEN**
Complete manufacturing and engineering solutions provider to global OEM’s employing 114 people in Donegal.

**joulica**
Customer experience software and consultancy company in Galway, employing 25 people and exporting to US and European markets.

**DesignPro Automation**
Innovative machine build and robotic specialists in Limerick employing 55 people with expertise in the medical device and automotive sectors.

**Wisetek**
Leaders in IT asset disposal, reuse and data destruction services worldwide, employing 200 people in Cork.

**mullan**
Design and manufacture bespoke lighting for commercial and residential projects employing 58 people in North Monaghan exporting to European, US and Middle East markets.

**RealTime Technologies**
A leading provider of electronic manufacturing services and integrated supply chain solutions in Europe located in Clonsashaugh, Dublin 17 employing over 50 people and exporting to 45 Markets.

**designpartners**
Innovative product and interaction design agency located in Co Wicklow employing 36 people and exporting to European, US and Asian markets.

**Critical Healthcare**
Critical Healthcare offers a customised and flexible software solution to procurement enabling tangible efficiencies and cost savings to be realised. Based in Co Westmeath & employing 22 people, Critical Healthcare is exporting to the UK, German, Danish and Spanish markets.

**Global Provider of Funds Management Solutions**
Global provider of Funds Management Solutions to the asset management industry employing 50 people in Kilkenny with 250 new jobs for Wexford (second site) and Kilkenny.

**Supporting 4 Regional Accelerators**
Supporting 4 Regional Accelerators in Galway (x2), Waterford and Shannon.

**Investing €24.3m in the Enterprise Ireland New Frontiers programme in 14 Institutes of Technology (2016-2020).**

**Investing €175 million in the Seed & Venture Capital Scheme (2019 – 2024) to stimulate job creation and support the funding requirements of young innovative Irish companies.**

**Investing €26.75m in funding for the Enterprise Ireland Technology Gateway Network (2018-2022) in the Institutes of Technology across Ireland.**
MIDLANDS

BUILDING ON REGIONAL STRENGTHS

Build upon the region’s STEM capabilities (science, technology, engineering and maths). Leverage the data science opportunities of Birr Castle’s iLOFAR Project, grow existing data analytics companies and develop start-ups.

Focus on new opportunities in the Low-Carbon Renewables sector by supporting the Midlands Response Team, driving start-ups and upskilling to retain talent in the region.

BUILDING ON THE CURRENT TRACK RECORD OF ACHIEVEMENT IN THE REGION

2019+

247 Clients in the region
12,349 People employed in EI clients 2018
€15.1m Invested in EI clients 2016-2018
4% Job growth 2017-2018
4,065 Supported LEO jobs 2018
€2.8m REDF

IMPLEMENTING ENTERPRISE IRELAND’S NATIONAL INITIATIVES AT REGIONAL LEVEL

Leverage Athlone Institute of Technology (AIT), the Local Enterprise Offices (LEOs) and other partners to develop a robust pipeline of start-ups.

Foster engagement between AIT, SMEs and innovative start-ups.

Drive the Mid-East/Midlands as a centre of excellence for advanced manufacturing leveraging Irish Manufacturing Research, manufacturing companies and the region’s third level institutes.

Support 600 co-working and incubator spaces in the Midlands #Worksmartchallenge.

Deliver Enterprise Ireland’s world-class market intelligence service locally via Enterprise Ireland’s offices in Athlone.

Support the development of Portlaoise’s Togher Industrial Estate for food foreign direct investment (FDI).

Midlands Future Focus

- 600 co-working spaces
- Drive development of new start-ups
- Retain STEM skills and talent in the region
- Pursue Low-Carbon opportunities
- Enhance R&D and innovation
- Support ICT, manufacturing, telecom and Low-Carbon clusters

2016-2018

WESTMEATH
€4m Invested in EI Client Companies

LONGFORD
€6m Invested in EI Client Companies

OFFALY
€3.3m Invested in EI Client Companies

LAOIS
€1.8m Invested in EI Client Companies
BUILDING ON REGIONAL STRENGTHS

Support the development of 10 smart-working hubs - including MERITS (Naas) and Kells Tech – to retain talent in the region.

Build on the screen-industry success of Wicklow and the Mid-East. Develop the sector’s existing companies and build start-ups.

Develop a state-of-the-art food innovation centre in the Boyne Valley Food District for the Navan-Meath Region.

Building the region’s global innovation hubs such as Kerry Group, Naas and Devenish Nutrition, Co. Meath, to develop global innovation capability in the region.

Drive the Mid-East/Midlands as a centre of excellence for advanced manufacturing leveraging Irish Manufacturing Research, manufacturing companies and the region’s 3rd level institutes.

IMPLEMENTING ENTERPRISE IRELAND’S NATIONAL INITIATIVES AT REGIONAL LEVEL

Foster engagement between Maynooth University, SMEs and innovative start-ups.

Leverage Maynooth University, the LEOs and key stakeholders in the Mid-East to develop a robust pipeline of start-ups.

Support 1,300 co-working spaces in the Mid-East #Worksmartchallenge.

Promote the Mid-East as a strategic location for food foreign direct investment (Food FDI).

Exploit opportunities for company expansions along the M2, M3, M4 and M7 corridors.

2019+

BUILDING ON THE CURRENT TRACK RECORD OF ACHIEVEMENT IN THE REGION

481
Clients in the region

20,266
People employed in EI clients 2018

€25m
Invested in EI clients 2016-2018

2%
Job growth 2017-2018

3,169
Supported LEO jobs 2018

€3.5m
REDF

KILDARE
€13.2m Invested in EI Client Companies

WICKLOW
€7.6m Invested in EI Client Companies

MEATH
€4.1m Invested in EI Client Companies

2016-2018

Mid-East Future Focus

- 1,300 co-working spaces
- Build on food clustering capability
- Drive development of new start-ups
- Further develop sectoral capability in the screen and content creation industry
- Enhance R&D and innovation
**MID-WEST**

**BUILDING ON REGIONAL STRENGTHS**

- Develop Limerick’s *Digital Collaboration Centre* for the film industry and new product development for connected autonomous vehicles. Drive the Mid-West to become Ireland’s lead location for the autonomous mobility sector in Ireland creating 422 jobs.
- Support Killorglin’s *RDI HUB* boosting Kerry’s financial services, digital innovation and ICT strengths.
- **Support the development of the Clare Maritime Economic Zone on the Shannon Estuary to deliver training, research and a test-bed for the maritime and cruise-liner sector.**
- Support Kerry’s *Agri-Tech Centre of Excellence* driving new product development for the Agri sector and creating 300-500 jobs.
- **Support a new, state-of-the-art National Bio-economy Innovation & Piloting facility in Tipperary to promote the conversion of Ireland’s land and sea resources to high value products creating 700 jobs.**
- **Develop Shannon’s *Emerald Aviation Cluster* to capitalise on global opportunities in aircraft manufacturing. Increase the market share for global sub-supply in aircraft manufacturing.**

**IMPLEMENTING ENTERPRISE IRELAND’S NATIONAL INITIATIVES AT REGIONAL LEVEL**

- Foster engagement between the regions Higher Education Institutions (HEIs), SMEs and innovative start-ups.
- Leverage University of Limerick, Limerick IT, IT Tralee, the LEOs and key stakeholders in the Mid West to develop a robust pipeline of start-ups.
- **Support 900 co-working spaces in the Mid-West #Worksmartchallenge**
- **Promote entrepreneurship space for West Kerry in partnership with Údarás na Gaeltachta to attract and retain entrepreneurs.**
- **Deliver Enterprise Ireland’s world-class market intelligence service locally via Enterprise Ireland’s offices in Shannon and Tralee.**

**2019+ BUILDING ON THE CURRENT TRACK RECORD OF ACHIEVEMENT IN THE REGION**

- **593** Clients in the region
- **24,303** People employed in EI clients 2018
- **€32.9m** Invested in EI clients 2016-2018
- **5%** Job growth 2017-2018
- **5,786** Supported LEO jobs 2018
- **€15.3m** REDF

**2016-2018**

- **KERRY** €8.3m Invested in EI Client Companies
- **TIPPERARY** €6.5m Invested in EI Client Companies
- **CLARE** €7m Invested in EI Client Companies
- **LIMERICK** €11m Invested in EI Client Companies

**Mid-West Future Focus**

- 900 co-working spaces
- 1000+ new jobs
- Support Financial Services, ICT, Digital, Maritime, Aviation and Bio Economy clusters and sectors
- Enhance R&D and innovation
- Drive development of new start-ups
**SOUTH**

**BUILDING ON REGIONAL STRENGTHS**

- Support the expansion of the Ludgate Innovation Centre in Skibbereen creating **390 new jobs**.
- Drive Cork’s VistaAgri Hub to support the next generation of AgriTech entrepreneurs creating **190 new jobs**.
- Support Cork City’s North-Side for Business Initiative to build enterprise capacity in the area and establish a Family Business Centre of Excellence to support family enterprises and build best-practice knowledge and research.
- Drive the development of the ‘Blue Economy’ in Ringaskiddy building from the base of 30+ companies in the Maritime and Energy sectors.
- Support the growth and expansion of IT@Cork, the region’s ICT cluster, to strengthen the ICT ecosystem and create **580 jobs over 3 years**.

**IMPLEMENTING ENTERPRISE IRELAND’S NATIONAL INITIATIVES AT REGIONAL LEVEL**

- Foster engagement between UCC, Cork IT, SMEs and innovative start-ups.
- Leverage UCC, Cork IT and the LEOs in Cork to develop a robust pipeline of start-ups.
- Support 1,400 co-working and incubation spaces in the South #Worksmartchallenge.
- In collaboration with Teagasc promote Ireland and Cork as a world class destination for Dairy & Food foreign direct investment.
- Deliver Enterprise Ireland’s world-class market intelligence service locally via Enterprise Ireland’s Cork office.
- In partnership with Údarás na Gaeltachta promote initiatives to attract and retain entrepreneurs to the Múscraí Gaeltacht.

**2019+ BUILDING ON THE CURRENT TRACK RECORD OF ACHIEVEMENT IN THE REGION**

- **541** Clients in the region
- **23,902** People employed in EI clients 2018
- **€30.3m** Invested in EI clients 2016-2018
- **2%** Job growth 2017-2018
- **3,160** supported LEO jobs 2018
- **€5m** REDF

**2016-2018**

**CORK**

- **€30.3m** Invested in EI Client Companies

**South Future Focus**

- 1,400 co-working spaces
- 1000+ new jobs
- Support new clusters including AgriTech, Blue Economy and ICT
- Drive development of new start-ups
- Enhance R&D and innovation
SOUTH-EAST

BUILDING ON REGIONAL STRENGTHS

Develop Kilkenny’s Centre for Design (C4D) to promote design and design-thinking concepts amongst industry creating 250 jobs.

Support Waterford’s Incupharm – a specialist incubator to develop an innovation hub for the lifescience sector creating up to 125 new jobs.

Support Carlow’s Insurtech Enterprise Development Centre to provide insurance innovation, training and business development creating 50 new enterprises and 300 jobs.

Support 3DWIT to develop industry training in new manufacturing techniques and provide prototype development services creating 600 jobs.

Support the Crystal Valley Tech ICT cluster and nurture the formation of a cluster for engineering and lifescience to grow the industry base in the region.

IMPLEMENTING ENTERPRISE IRELAND’S NATIONAL INITIATIVES AT REGIONAL LEVEL

Foster engagement between IT Carlow, Waterford IT, SMEs and innovative start-ups.

Leverage IT Carlow, Waterford IT and the LEOs in Carlow, Kilkenny, Waterford and Wexford to develop a robust pipeline of start-ups.

Deliver Enterprise Ireland’s world-class market intelligence service locally via Enterprise Ireland’s Waterford office.

Support 900 co-working and incubator spaces in the South-East #Worksmartchallenge.

2019+ BUILDING ON THE CURRENT TRACK RECORD OF ACHIEVEMENT IN THE REGION

438 Clients in the region
19,293 People employed in EI clients 2018
€22.9m Invested in EI clients 2016-2018
5% Job growth 2017-2018
5,165 Supported LEO jobs 2018
€5.6m REDF

2016-2018

CARLOW €3.7m Invested in EI Client Companies
KILKENNY €7.5m Invested in EI Client Companies
WEXFORD €7.8m Invested in EI Client Companies
WATERFORD €3.8m Invested in EI Client Companies

South-East Future Focus
- 900 co-working spaces
- 1000+ new jobs
- Drive development of new start-ups
- Enhance R&D and innovation
- Support ICT, telecom, engineering clusters and sectors
**DUBLIN**

**BUILDING ON REGIONAL STRENGTHS**
Foster Dublin as a national catalyst for growth and as an International Tier I City by building relationships with regional and other international cities. Develop ICT, Fintech and Services clusters.

Utilise Dublin’s unique enterprise base and infrastructure to optimise growth across the four local authority areas.

**IMPLEMENTING ENTERPRISE IRELAND’S NATIONAL INITIATIVES AT REGIONAL LEVEL**

Foster engagement between Dublin’s Higher Education Institutes (HEIs), SMEs and innovative start-ups.

Leverage Dublin’s HEIs, the LEOs and key stakeholders to develop a robust pipeline of start-ups.

Support 2,800 co-working and incubation spaces in Dublin #Worksmartchallenge.

Deliver Enterprise Ireland world class market intelligence service locally via Enterprise Ireland’s offices in Dublin.

Drive national City-to-City connectivity by fostering clusters and relationships with other regional cities.

Promote the Small Business Innovation Research (SBIR) programme in the Dublin area in partnership with the Local Authorities to create new business opportunities for SMEs.

**2019+ BUILDING ON THE CURRENT TRACK RECORD OF ACHIEVEMENT IN THE REGION**

- **2012**
  - 76,815 People employed in EI clients 2018
  - €101.3m Invested in EI clients 2016-2018
  - 5% Job growth 2017-2018
  - 5,953 supported LEO jobs 2018
  - €9.3m REDF

- **2016-2018**
  - €101.3m Invested in EI Client Companies

**Dublin Future Focus**
- 2,800 co-working spaces
- Drive new start-ups and scaling companies
- Enhance R&D, innovation, technical capability and skills
- Build relationships with key national and international stakeholders
- Support ICT, services, innovation and fintech clusters and sectors
BUILDING ON REGIONAL STRENGTHS

Support Burren Lowlands to develop an enterprise platform to create and attract additional jobs in South Galway and North Clare.

Support the delivery of a National Marine Innovation and Development Centre at Cill Chiaráin, Co. Galway creating 200 jobs.

Support the BIA Innovator Campus to develop a multi-purpose food innovation campus in Athenry creating 360 jobs.

Build an innovation centre of scale in Galway City to double GMIT’s iHub capacity to support 40+ enterprises.

Nurture ambitious start-ups across Galway, Mayo and Roscommon with 40 new export-oriented ventures starting and/or scaling in the region.

Implementing Enterprise Ireland's National Initiatives at Regional Level

Foster engagement between NUIG, GMIT, SMEs and innovative start-ups.

Leverage NUIG, GMIT, the LEOs and key stakeholders to develop a robust pipeline of start-ups and entrepreneurs for the region.

Support 1,000 co-working and incubator spaces in the West #Worksmartchallenge.

Deliver Enterprise Ireland’s world-class market intelligence service locally via Enterprise Ireland’s Galway office.

2019+ Building on the current track record of achievement in the region

391 Clients in the region

14,547 People employed in EI clients 2018

€24.3m Invested in EI clients 2016-2018

5% Job growth 2017-2018

3,197 Supported LEO jobs 2018

€7.1m REDF

West Future Focus

• 1,000 co-working spaces

• Drive development of new start-ups

• Enhance R&D and innovation

• Support medtech, food, lifesciences and maritime sectors and clusters

2016-2018

GALWAY €14.1m Invested in EI Client Companies

MAYO €7.8m Invested in EI Client Companies

ROSCOMMON €2.4m Invested in EI Client Companies
**NORTH-EAST**

**BUILDING ON REGIONAL STRENGTHS**

- Link the Ballybay Food Hub and Boyne Valley Innovation District to develop an agri-food cluster that is internationally recognised for food production and innovation.
- Support the Bio-connect Innovation Centre in Monaghan — a national biotechnology research centre for the agri-food sector that will generate a sustainable bio-economy, innovative products and **250 jobs**.
- Support the Focused Engineering Network to future-proof the region's engineering sector for the challenges and opportunities of **Industry 4.0**.
- Sustain jobs and build resilience for client companies using key supports in response to Brexit.

**IMPLEMENTING ENTERPRISE IRELAND’S NATIONAL INITIATIVES AT REGIONAL LEVEL**

- Foster deeper engagement between Dundalk IT, SMEs and innovative start-ups.
- Leverage Dundalk IT and LEOs in the North East to develop a pipeline of innovative start-ups in the region.
- Deliver Enterprise Ireland’s world-class market intelligence service locally via Enterprise Ireland’s Dundalk office.
- Support 600 co-working and incubator spaces in the North East #Worksmartchallenge.

**2019+ BUILDING ON THE CURRENT TRACK RECORD OF ACHIEVEMENT IN THE REGION**

- **322** Clients in the region
- **17,391** People employed in EI clients 2018
- **€36.5m** Invested in EI clients 2016-2018
- **3%** Job growth 2017-2018
- **3,520** Supported LEO jobs 2018
- **€5.4m** REDF

**North-East Future Focus**

- Increase productivity and resilience among SMEs to withstand Brexit
- 600 co-working spaces
- Drive cluster activity in agri-food, engineering, ICT and fintech sectors
- Enhance R&D and innovation
- Drive development of new start-ups

**2016-2018**

<table>
<thead>
<tr>
<th>Location</th>
<th>Investment (€)</th>
</tr>
</thead>
<tbody>
<tr>
<td>LOUTH</td>
<td><strong>12.7m</strong></td>
</tr>
<tr>
<td><strong>CAVAN</strong></td>
<td><strong>11.8m</strong></td>
</tr>
<tr>
<td><strong>MONAGHAN</strong></td>
<td><strong>12m</strong></td>
</tr>
</tbody>
</table>

**LOUTH**

- **€12.7m** Invested in EI Client Companies

**CAVAN**

- **€11.8m** Invested in EI Client Companies

**MONAGHAN**

- **€12m** Invested in EI Client Companies
BUIDLING ON REGIONAL STRENGTHS

Support the Strandhill Digital Gaming Campus and Inishowen Digital Innovation Hub to drive the region's Digital / Creative Cluster and enhance start-up support.

Develop the "Blue" Coastal Economies in Killybegs & Strandhill to diversify, compete internationally and drive new products, innovations and enterprise.

Increase digitalisation of the region’s SMEs through the European Research DEVISE project.

Maximise the impact of the Leitrim Food Enterprise Zone project to create 137 new jobs through export-focused agri-food start-ups. Build on the success of the Drumshanbo Food Hub.

Sustain jobs and build resilience for client companies using key supports in response to Brexit.

IMPLEMENTING ENTERPRISE IRELAND’S NATIONAL INITIATIVES AT REGIONAL LEVEL

Foster deeper engagement between Letterkenny IT, Sligo IT, SMEs and innovative start-ups.

Leverage Letterkenny IT, Sligo IT and the North-West LEOs to develop a pipeline of innovative start-ups in the region.

Promote entrepreneurship in West Donegal in partnership with Údarás na Gaeltachta and in collaboration with the Atlantic Economic Corridor initiative to attract and retain entrepreneurs.

Support 500 co-working and incubator spaces in the North-West under the #Worksmartchallenge #SmartAtlanticWay co-working initiative.

NORTH-WEST

2019+ BUILDING ON THE CURRENT TRACK RECORD OF ACHIEVEMENT IN THE REGION

210 Clients in the region
6,341 People employed in EI clients 2018
€7m Invested in EI clients 2016-2018
9% Job growth 2017-2018
2,651 supported LEO jobs 2018
€5.2m REDF

2016-2018

DONEGAL €3.6m Invested in EI Client Companies
SLIGO €2.7m Invested in EI Client Companies
LEITRIM €768k Invested in EI Client Companies

North-West Future Focus
- Increasing productivity and resilience among SMEs to withstand Brexit
- 500 co-working spaces
- 137 jobs through agri-food start-ups
- Drive cluster activity in marine, medtech, digital gaming sectors, BPO/financial and engineering
- Enhance R&D and innovation
- Drive development of new start-ups
<table>
<thead>
<tr>
<th>REGION/OFFICE</th>
<th>TELEPHONE</th>
<th>ADDRESS</th>
</tr>
</thead>
<tbody>
<tr>
<td>HEAD OFFICE</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dublin</td>
<td>+(353 1) 727 2000</td>
<td>The Plaza, East Point Business Park, Dublin 3, D03 E6R6</td>
</tr>
<tr>
<td>REGIONAL NETWORK</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MIDLANDS &amp; MID-EAST</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Athlone</td>
<td>+(353 90) 648 7100</td>
<td>Dublin Road, Athlone, Co. Westmeath, N37 NX72</td>
</tr>
<tr>
<td>NORTH-EAST</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dundalk</td>
<td>+(353 42) 935 4400</td>
<td>Finnabair Industrial Park, Dundalk, Co. Louth, A91 RYY1</td>
</tr>
<tr>
<td>NORTH-WEST</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sligo</td>
<td>+(353 71) 915 9700</td>
<td>Finisklin Business Park, Sligo, F91 VK3V</td>
</tr>
<tr>
<td></td>
<td></td>
<td>CoLab, Port Road, Letterkenny, Co Donegal, F92 CPX7</td>
</tr>
<tr>
<td>MID-WEST</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Shannon</td>
<td>+(353 61) 777 000</td>
<td>4500 Atlantic Avenue, Westpark, Shannon, Co Clare, V14 Y177</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tralee</td>
<td>+(353 66) 714 9394</td>
<td>13/14 Denny Street, Tralee, Co Kerry, V92 XY5C</td>
</tr>
<tr>
<td>SOUTH</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cork</td>
<td>+(353 21) 480 0200</td>
<td>Industry House, Rossa Avenue, Bishopstown, Cork, T12 WCH2</td>
</tr>
<tr>
<td>SOUTH-EAST</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Waterford</td>
<td>+(353 51) 333 500</td>
<td>Waterford Industrial Park, Cork Road, Waterford, X91 K46F</td>
</tr>
<tr>
<td>WEST</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Galway</td>
<td>+(353 91) 736 900</td>
<td>Mervue Business Park, Galway, H91 XE9N</td>
</tr>
</tbody>
</table>