## Enterprise Support Agencies

| Local Enterprise Offices | Tel: 01 2225611  
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<td>Local Enterprise Offices provides advice, information and support to you in starting up or growing your business. With 31 dedicated teams across the Local Authority network in Ireland, Local Enterprise Offices offer microsized companies a wide range of experience, skills and services.</td>
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<td><a href="https://www.localenterprise.ie/">https://www.localenterprise.ie/</a></td>
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<td>InterTradeIreland (ITI) helps SMEs across the island by offering practical cross-border business funding, information, advice and support. ITI hosts annual All island Meet the Buyer events and provides tender training through its Go-2-Tender Programme</td>
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| InterTradeIreland  
Grant Gilmore  
grant.gilmore@intertradeireland.com  
Caroline Sweeney  
caroline.sweeney@intertradeireland.com  
Go2Tender  
Hazel Ahern of Bid Management  
[www.gototender.com](http://www.gototender.com/) |
### Other State Organisations

| Department of Social Protection Employer Services Team | Employer Engagement Manager – Caitriona Bracken  
| caitriona.bracken@welfare.ie  
| T: 01 6732758  
| Local contact point  
| http://www.welfare.ie/en/Pages/employers_home.aspx  
|  
| The Office of Public Procurement (OGP) is an office within the Department of Public Expenditure and Reform. It has been tasked with centralising public sector procurement arrangements for common goods and services.  
| support@ogp.gov.ie  
| Tel: 1890 213 414  
| http://www.procurement.ie  
|  
| Small Business Innovation Research (SBIR): SBIR is a mechanism which enables public sector bodies to connect with innovative ideas and technology businesses to provide innovative solutions to specific Public Sector challenges and needs  
| Info@seai.ie  
| T: 1850 376 666  
| http://www.seai.ie/SBIR |
### General Tendering

| **Bid Management Services** | Bid Management Services is unique in Ireland and Northern Ireland as it is the only company that provides a full range of tender management services. In short, we are a one-stop-shop when it comes to preparing tenders for your company. Based in Dublin and with offices in Northern Ireland, our team of specialist bid consultants produce winning bids, manages bid projects, and prepares professionally written proposal and response documents for both public and private sector tenders. | Joanne Gillen  
Tel:+353 1 525 2650 |
|---|---|---|
| **tender team** | Meet with representatives from Tender Team who have delivered tendering workshops to members of the Construction Industry Federation (CIF) since 2008. Tender Team have an excellent track record in helping companies across all industry sectors to improve the quality of their tenders significantly to win business and improve their win rates. | Wayne Dignam  
w dignam@tenderteam.ie  
Tel: 01 6797170  
http://www.tenderteam.ie/ |
| **TENDER SCOUT** | Subscription bases site, enabling companies to build a pipeline of sales opportunities and to win more public sector businesses. (Accessed via Enterprise Irelands Market Research Centre) | info@tenderscout.com  
Tel:01 1 6363193  
http://tenderscout.com/ |
## Finance Advice

| Microfinance Ireland | For anyone having difficulty accessing credit (or sufficient credit) for their business Microfinance Ireland is the point of contact for Government's micro credit scheme. Loans of up to €25k for businesses with less than 10 full-time employees, for working capital or capital expenditure. | Lorna Coleman  
|lcoleman@microfinanceireland.ie| Tel: 01 2601007  
|http://microfinanceireland.ie/|
| Finance One | Finance One can provide advice on your bond, credit rating & credit insurance queries | Paul Farrar  
paul@financeone.ie  
T: 01 647 1200  
http://www.financeone.ie/  
|  
| Linked Finance | Linked Finance are Ireland's only 'Crowd Funding Peer-Peer' finance platform for Irish businesses. Working Capital loans at better rates than the banks and turnaround within 48 hours. We can work with all kinds of businesses across all sectors once they are trading for 2 years or more. | Marc Rafferty  
marc@linkedfinance.com  
https://www.linkedfinance.com/ |
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<th><strong>UK, European &amp; International useful links</strong></th>
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| **Constructionline** | Register of pre-qualified suppliers for construction contracts, used by approx 8,000 buyers from over 2,000 organizations | T: +44 0844 892 0313  
http://www.constructiononline.co.uk  
constructiononline@capita.co.uk |
| **Crown Commercial Service** | The crown commercial services works with both UK government departments and organisations across the whole public sector to ensure maximum value is extracted from every commercial relationship and to improve the quality of service delivery. The CSS’s goal is to become the “go-to” place for expert commercial and procurement services | Paula Woolam  
info@css.gsi.gov.uk  
https://ccs.cabinetoffice.gov.uk/ |
| **E-Sourcing** | eSourcing electronic tendering site which allows supplying organisations to take part in tender opportunities led by the N.I public sector and regulated contracting authorities through which all procurement is channelled | T: +442033496601  
https://esourcingni.bravosolution.co.uk/web/login.shtml  
help@bravosolutions.co.uk |
| **EU Procurement Directives** | Summarising the new EU Procurement Directives 2014, areas of interest to SMEs include, Social Inclusion, Innovation and Green Procurement  
| **Department of Finance and Personnel** | As the leading organisation for public procurement in Northern Ireland, the Central Procurement Directorate (CPD) reviews and develops NI procurement policy and provides the NI public sector with best value for money procurement services. Websites also provide details of a range of helpful information on public procurement for current and prospective suppliers. | Info.csd@dfpni.gov.uk  
T:028 91858111  
https://www.dfpni.gov.uk |
Running from 2014 to 2020 with a budget of just €79 billion, Horizon 2020 is the EU’s new programme for research and innovation and is part of the drive to create growth and jobs in Europe.

| Procurement Division | Provides effective and quality expert procurement services and business advice to UN headquarters and other UN organisations while achieving best value for money and ensuring competitiveness and transparent process in accordance with established regulation, rules and procedures. | Imelda Lambkin  
Imelda.lambkin@enterprise-ireland.com  
Tel: 01 7272665  
www.horizon2020.ie |
|---|---|---|
| The portal gives free access to contracts opportunities in Scotland. | The portal gives free access to contracts opportunities in Scotland. | Jennifer Branche  
T:+1-917-367-8295  
http://www.un.org/Depts/ptd |
| Procurement website set up by the government that is aimed to help win contracts in public sector across Wales and for public sector buyers to advertise and manage tender opportunities | Procurement website set up by the government that is aimed to help win contracts in public sector across Wales and for public sector buyers to advertise and manage tender opportunities | T:+44 0300 6 03000  
| TED is the online version of the “supplement to the Official Journal of the European Union” dedicated to European public procurement. Information on European Public Procurement National public procurement database. | TED is the online version of the “supplement to the Official Journal of the European Union” dedicated to European public procurement. Information on European Public Procurement National public procurement database. | T: (202) 473 1000  
http://ted.europa.eu |
| Procurement under World Bank-financed projects results in the award of about 20-30,000 contracts with a total value of about $20 billion annually | Procurement under World Bank-financed projects results in the award of about 20-30,000 contracts with a total value of about $20 billion annually | T: (202) 473 1000  
http://www.worldbank.org/ |
### Industry Associations

| **CIF** | CIF is the national and regional representative body for construction industry employers in Ireland. It is recognised by Government and public bodies across the country as the representative body and voice of the construction industry in Ireland and as a Social Partner. It has sectoral groups within its structure that ensure that each area of the industry has a voice in the decision making process within the Federation. | Robert Butler – Head of Training & Development/ CQAI Scheme Manager  
rbutler@cif.ie  
http://cif.ie/about/about-cif.html |
| --- | --- | --- |
| **SFA** | Finding the new format valuable in accessing our information resources which are designed to assist you in managing your business, as well as allowing you to interact with fellow members through our members connect area by advertising your company products or service, by profiling your company and by doing business together through our members directory listing. | Patricia Callan – Director  
Patricia.callan@sfa.ie  
T:01 6051602  
http://www.sfa.ie |
| **Ibec** | Ibec’s aim is to provide advice, information, training, and representation for all industries which manufacture and supply a wide range of industrial products and services to industry both on national, european and international markets. | Marian Byron- Director  
Marian.byron@ibec.ie  
T: 01 6051574  
Mark McAuley  
mark.mcauley@ibec.ie  
| **ISME** | ISME exists to support SME owner-managers by lobbying on their behalf, providing advice and information, and offering discounts on products and services through Discount Schemes. ISME also provides a number of opportunities for business networking through events and training and to do business with other ISME members via the Member to Member area of the website | isme@isme.ie  
T: 01 6622755  
http://isme.ie/ |